



# Lighting Upgrade Manual



**Petroleum Lighting™**

September, 2006

# Why You Should Consider Upgrading Your Lighting

Reduce your total cost of ownership with an energy-efficient lighting upgrade from LSI. From the parking lot throughout the site, LSI has lighting products to fit your requirements. Using pulse-start lamps, vertical burn technology and high performance reflectors, LSI can dramatically improve the appearance of your site efficiently and economically 24 hours a day.

Remember, over a 10-year period, the capital cost of your lighting package will only be 10% of the total cost of ownership. The balance, 20% installation / maintenance and 70% energy are your greatest cost of ownership. LSI lighting products will have the greatest affect on your bottom line.

## What a Lighting Upgrade Means to You

The ability to bring your current lighting up to today's new standards without adding additional fixtures.

- Marketing impact due to greater long-range visibility, which draws customers to your site as they approach.
- Improved safety for customers and employees which means increased sales and reduced employee turnover.
- Increased vertical illumination making the overall site brighter and more inviting.
  - Building Walls
  - Pump Faces
  - Column Cladding
  - Parking Lot
  - Spanners
  - Fascia
  - Entrance/Exit Areas
- Improved light levels while reducing electrical power bills.
- Color consistency from all fixtures.

### *Your Options:*

- 1. Do nothing and let the competition eat you alive*
- 2. Go for a low budget option - get adequate lighting performance for a relatively low cost but recognize that it is not a long-term solution.*
- 3. Invest in the best long-term solution and make your competition eat its heart out!*

## Canopy Lighting Upgrades

Upgrade your canopy with one of LSI's family of upgrade options, using either the 250 or 320 watt Pulse-Start Metal Halide lamps. The LSI upgrade will increase your site's visibility while reducing energy cost 20 - 50%. Many options feature ground relamping which reduces your maintenance cost.



RECU SuperKit® - Recessed



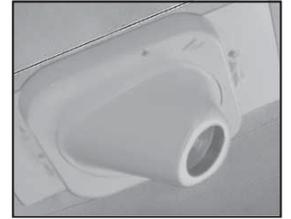
Panel Retrofit Kit



SuperKit®  
(Standard or Universal)-2x2



Scottsdale® Surface Mount



Focus RECU SuperKit® - Recessed



Adjustable Focus RECU SuperKit® - Recessed



Flat Lens Panel Retrofit Kit

## Typical Canopy Cost Analysis Over 1 Year (40' x 90' Canopy / 6 Dispensers)

FIXTURE TYPE	# OF FIXTURES	KWH/YEAR	\$/YEAR	SAVINGS/YEAR
400W DAKOTA	24	48,145	\$ 3,851	\$ 0
320W SCOTTSDALE	18	29,013	\$ 2,321	\$ 1,530
250W ENCORE FLAT LENS & 100W ENCORE FOCUS	8 12	16,872	\$ 1,349	\$ 2,502
200W ENCORE LOW PROFILE, 100W ENCORE FOCUS & ADJUSTABLE FOCUS	8 12	15,014	\$ 1,201	\$ 2,650
.08 / KWH, 12-HOUR / DAY, 365 DAYS A YEAR FIXTURE X FIXTURE WATTAGE X 12 X 365 / 1,000 = \$/YEAR				

## Area Lighting Upgrades

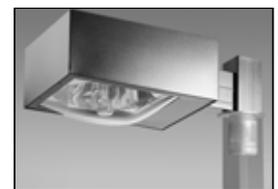
Additional savings can be achieved by upgrading your site lighting to one of LSI's high performance, energy efficient fixtures. Using LSI's Internal Fitter, you can easily upgrade using existing 4" or 5" square poles (with a wall thickness of 11 ga. (0.120") or 7 ga. (0.180")).

### Reduced Wattage/Pulse-Start Fixtures

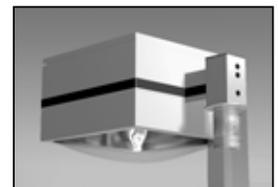
#### Typical Existing 5 Pole Lighting

Your Fixture Choice	Operating Costs Per Year	Your Savings Per Year
Retrofit with Single 1000 Watt Standard Metal Halide Product	\$1892	\$0
Upgrade with Twin 400 Watt Super Metal Halide Challengers	\$1612	\$280
Upgrade with Single 750 Watt Pulse-Start Metal Halide (PSMV) Challenger	\$1489	\$403

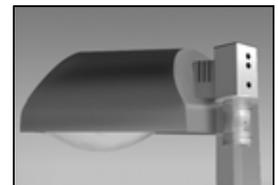
SAVE 15%  
SAVE 21%



Citation® II



Greenbriar® Reduced



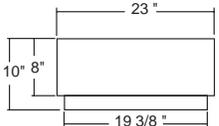
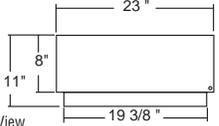
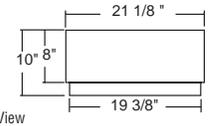
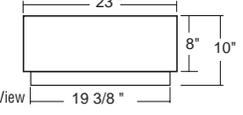
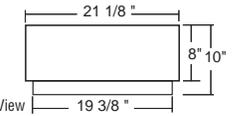
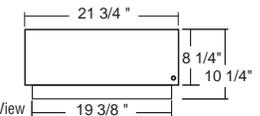
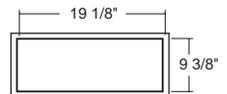
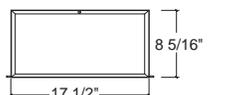
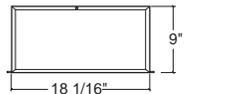
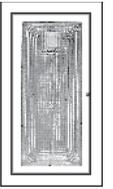
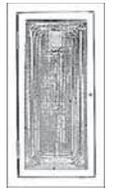
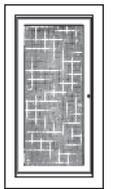
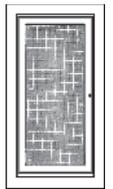
Challenger®

# SUPERKIT® & UPK UPGRADES

Identify your existing fixture and select your SuperKit accordingly.  
See Ordering Chart for complete offerings.  
It is the customer's responsibility to verify the dimensions of their fixture.

## If you have

## Order this

Fixture Type	Dimensions		
<b>LSI:</b> Masters/Dakota®  <b>Whiteway:</b> Riviera  <b>Jet-Phillips:</b> Houstonian (Old Style)	 	 LSI Masters/Dakota®  Whiteway Riviera  Jet-Phillips Houstonian (Old Style)	SSK LSI S 175 PSMV PG MT WHT SSK LSI S 250 PSMV PG MT WHT SSK LSI S 320 PSMV PG MT WHT SSK LSI S 400 MHR PG MT WHT SSK LSI S 200 PSMV LP MT WHT SSK UNV S 100 PSMV FO MT WHT SSK UNV S 100 PSMV ADJ MT WHT UPK LSI 400 - #43412 UPKV LSI 400 - #167101
<b>Whiteway:</b> Riviera II Thunderbird Vision			SSK WW S 175 PSMV PG MT WHT SSK WW S 250 PSMV PG MT WHT SSK WW S 320 PSMV PG MT WHT SSK WW S 400 MHR PG MT WHT SSK WW S 200 PSMV LP MT WHT SSK UNV S 100 PSMV FO MT WHT SSK UNV S 100 PSMV ADJ MT WHT UPK WW 400 - #43443 UPKV WW 400 - #167194
<b>Works with all listed above, plus:</b>  <b>Jet-Phillips:</b> Houstonian (Current Style) SHO/RHO  <b>Guardian MC-1411</b>  <b>Cooper CLS</b>	  	 Jet-Phillips Houstonian  Guardian MC-1411  Cooper CLS	SSK UNV S 175 PSMV PG MT WHT SSK UNV S 250 PSMV PG MT WHT SSK UNV S 320 PSMV PG MT WHT SSK UNV S 400 MHR PG MT WHT SSK UNV S 200 PSMV LP MT WHT SSK UNV S 100 PSMV FO MT WHT SSK UNV S 100 PSMV ADJ MT WHT UPK Jet - #43467
<b>LSI:</b> Richmond®  <b>Whiteway:</b> Civic (current model)  <b>Whiteway:</b> Civic (old model)  <b>Jet-Phillips:</b> Recessed Icon (original model)	   	 LSI Richmond® Series  Whiteway: Civic (Current Model)  Whiteway: Civic (Old Style)  Jet-Phillips Recessed Icon (Original Model)	SSK RECU S 175 PSMV PG MT WHT SSK RECU S 250 PSMV PG MT WHT SSK RECU S 320 PSMV PG MT WHT SSK RECU S 400 MHR PG MT WHT SSK RECU S 200 PSMV LP MT WHT SSK RECU S 100 PSMV FO MT WHT SSK RECU S 100 PSMV ADJ MT WHT UPK RIC 400 - #435020 UPK CVCN 400 - #43501 UPK CVC 400 - #43503 UPK Jet 400 - #43504

SURFACE 2X2

RECESSED

# SUPERKIT

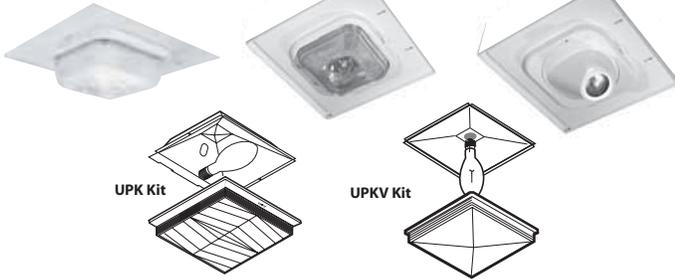
## To receive

## Kit consists of

PG Optics

LP Optics

FO Optics



Fully assembled SuperKit includes:

- Plate
- Lens
- Lamp
- Ballast

UPK Kit includes:

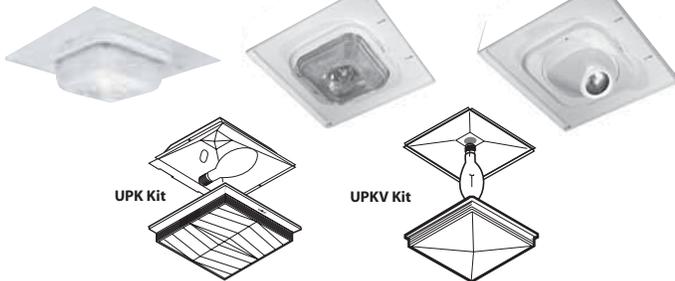
- Lamp
- Lens/ Frame
- Reflector

For Jet-Phillips old Style, order UPKLSI plus socket #4208602

PG Optics

LP Optics

FO Optics



Fully assembled SuperKit includes:

- Plate
- Lens
- Lamp
- Ballast

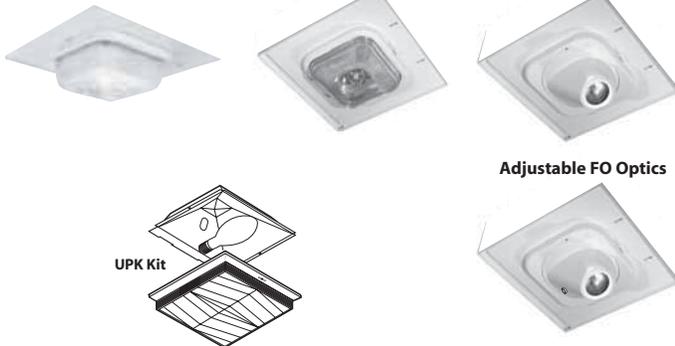
UPK Kit includes:

- Lamp
- Lens/Frame
- Reflector

PG Optics

LP Optics

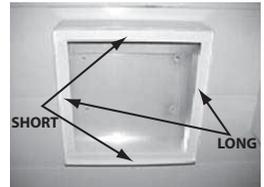
FO Optics



### UNIVERSAL SUPERKIT

Fully assembled Universal SuperKit includes:

- Plate
- Lens
- Lamp
- Ballast
- Adaptor Brackets (set of 4)



Four adaptor brackets for retrofitting your existing canopy fixture

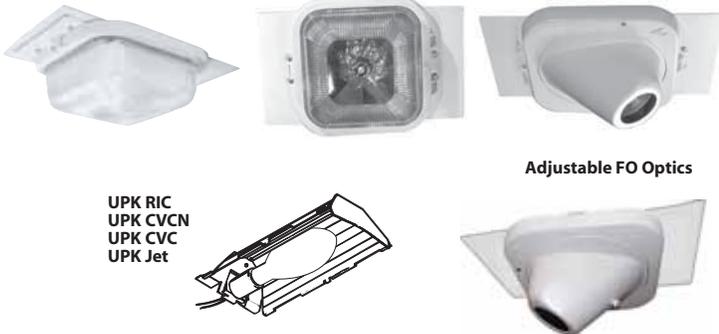
UPK Jet Kit includes:

- Lamp
- Lens
- Socket
- Reflector

PG Optics

LP Optics

FO Optics



Fully assembled SuperKit includes:

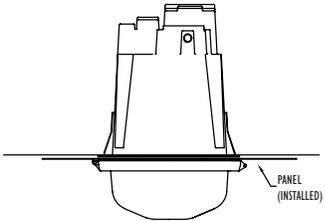
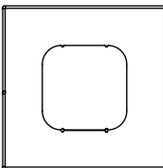
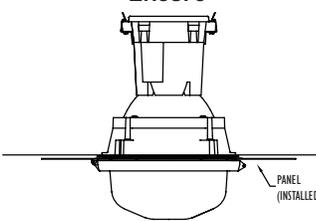
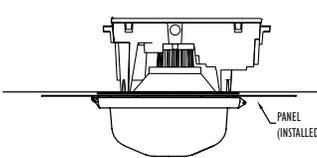
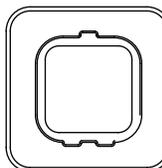
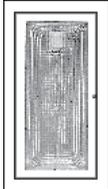
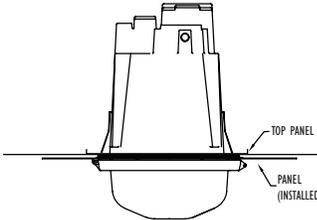
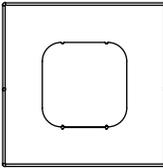
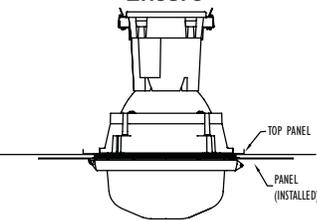
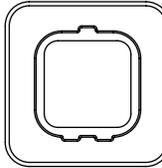
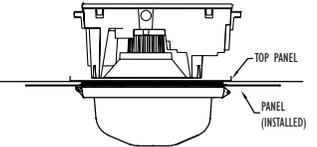
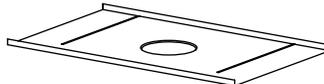
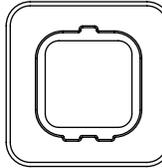
- Plate
- Lens
- Lamp
- Ballast

UPK includes: - Lamp - Lens/Frame - Reflector

UPK includes:

- Lamp
- Lens/Frame
- Reflector

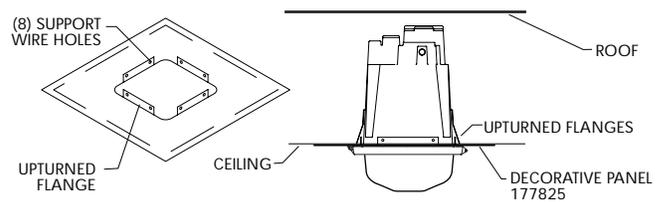
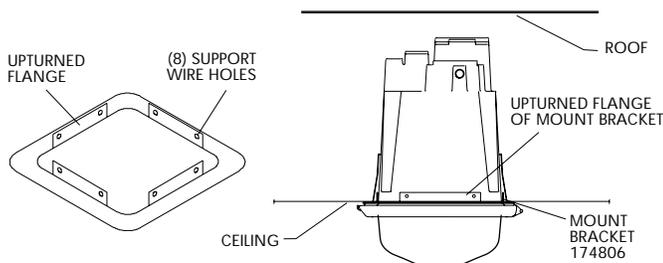
# Improved Lighting and Reduced Energy Through Product Replacement

If you have...	Order the identified kit plus the fixture with optics desired		
<p><b>Dakota</b></p>  <p><b>Decorative Panel</b></p> <p><b>Kit #</b></p>	<p><b>EC - Encore</b></p>   <p><b>180292</b></p>	<p><b>ECTA - Top Access Encore</b></p>   <p><b>132627</b></p>	<p><b>SC - Scottsdale</b></p>   <p><b>132627</b></p>
<p><b>Richmond®</b></p>  <p><b>Above Deck Filler Panel</b></p> <p><b>Decorative Panel</b></p> <p><b>Kit #</b> (Includes Filler &amp; Decorative Panels)</p>	<p><b>EC - Encore</b></p>    <p><b>253852</b></p>	<p><b>ECTA - Top Access Encore</b></p>    <p><b>171377</b></p>	<p><b>SC - Scottsdale</b></p>    <p><b>133417</b></p>

## Double Deck Mounting

**DDM - DOUBLE DECK MOUNTING BRACKET (ORDER NUMBER 174806)**

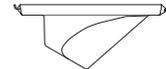
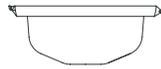
**DDRMP - DOUBLE DECK RETROFIT MOUNTING PANEL (ORDER NUMBER 177825)**

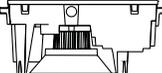
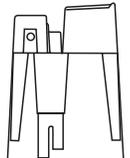
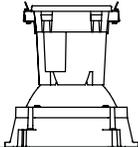
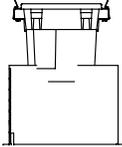


**DDRMP - Decorative retrofit panel is for use on double deck canopies only. Panel will structurally support the Encore while covering an opening up to 600mm by 600mm. For use in covered areas only (i.e. water proof plenum).**

**DDM - For use in covered areas (i.e. water proof plenum) where ceiling material will not support the fixture or access is not available from above to utilize standard locking ring.**

# Existing Fixture Retrofit



	PG	LP	F	FO/ADJ
SC - Scottsdale 	400, 320, 250, 200, 175	200	—	100
EC - Encore 	400, 320, 250, 200, 175	400, 320, 250, 200, 175	400, 320, 250, 200, 175	100
ECTA - Top Access Encore 	320, 250, 200, 175	320, 250, 200, 175	320, 250, 200, 175	100
SCF - Flat Lens Scottsdale 	320, 250, 200, 175	320, 250, 200, 175	320, 250, 200, 175	100

Optic Assembly (Gasket & Glass)	Part #
 PG	231041
 LP	231040
 Flat	231043
 C73	231045
 FO	177684
 ADJ	263878

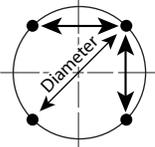
Ballasts - Pulse Start Assy. (Ballasts, Capacitor, Ignitor)	Part #
100 Watt PSMV w/o feet	EH0400AA
w/ feet	178597Z
175 Watt PSMV w/o feet	156891
w/ feet	153865
200 Watt PSMV w/o feet	177453
w/ feet	177714
250 Watt PSMV w/o feet	146681
w/ feet	147852
320 Watt PSMV w/ removable feet	151262
400 Watt MH w/o feet	EH0271A
w/ feet	200610

Lamps - Pulse Start Metal Halide	Part #
100 Watt PSMV	175992
175 Watt PSMV	153864
200 Watt PSMV	177426
250 Watt PSMV	146684
320 Watt PSMV	22187Z
400 Watt MHR	22159

**Note:** Fixture requiring ballast w/ feet - SCSM, SSK  
 Fixture requiring ballast w/o feet - ECTA, SC, EC, SCF

# Area Light Survey

Please identify and document the specifications for each area light on the site. If more than one type of area light fixture is used, be sure to indicate these fixtures in the additional space provided. Complete a separate page for each type of fixture assembly; label each accordingly (i.e. Type A, Type B, etc.) and show location on a sketch or drawing.

<b>Quantity (# of poles with this type of fixture)</b> _____				
<b>Assembly Type</b>	<input type="radio"/> Single Head	<input type="radio"/> Double Head - 90°		
	<input type="radio"/> Double Head - 180°	<input type="radio"/> Triple Head - 120°		
<b>Color</b>	<input type="radio"/> Bronze	<input type="radio"/> White	<input type="radio"/> Platinum	<input type="radio"/> Black
<b>Model Type (looks like)</b>	<input type="radio"/> Challenger®	<input type="radio"/> Greenbriar®	<input type="radio"/> Citation®	
	<input type="radio"/> Classic	<input type="radio"/> Starbeam	<input type="radio"/> Flood	
<b>Wattage</b>	<input type="radio"/> 400 Watt	<input type="radio"/> 1000 Watt		
<b>Pole Dimensions</b>	<input type="radio"/> 4"	<input type="radio"/> 5"	<input type="radio"/> 6"	
<b>Pole Shape</b>	<input type="radio"/> Square	<input type="radio"/> Round	<input type="radio"/> Round Tapered	
<b>Head Mounting</b>	<input type="radio"/> Bolt on	<input type="radio"/> Tenon	<input type="radio"/> Pole Top	
<b>Condition of Pole</b>	<input type="radio"/> Replace	<input type="radio"/> Internal Slipfitter (4" & 5" square poles only)		
<b>Pole Height</b>	<input type="radio"/> 16'	<input type="radio"/> 20'	Other (write in) _____	
<b>Base Bolt Size</b>	<input type="radio"/> 3/4"	<input type="radio"/> 1"	<input type="radio"/> 1-1/4"	<input type="radio"/> 1-1/2"
<b>Bolt Circle Diameter *</b> _____			<b>Number of Bolts</b> _____	
*Or indicate left to right or top to bottom dimension. Bolt circle can be determined from these.				
<b>Footer Height</b> _____				
<b>Pole Mounting</b>	<input type="radio"/> Spaced	<input type="radio"/> Direct to Footer	<input type="radio"/> Direct Bury	
<b>Indicate any unusual conditions and Draw Diagram if Helpful</b>				



Check out the full line of Petroleum/C-store lighting at [www.lsi-industries.com](http://www.lsi-industries.com)

CANOPY LIGHTING	SITE LIGHTING	BUILDING LIGHTING	SOFFIT & STRIP LIGHTING
<p>Encore Top Access - Adjustable Focus</p>  <p>Scottsdale®</p>  <p>Encore Top Access</p>  <p>(shown with flat lens)</p> <p>Scottsdale® Universal SuperKit® -2x2</p>  <p>Scottsdale® Universal SuperKit® -Recessed</p>  <p>Scottsdale® Surface Mount</p>  <p>Dakota®/Masters</p>  <p>Richmond®</p> 	<p>Challenger®</p>  <p>Challenger® Medium</p>  <p>Greenbriar®</p>  <p>Citation® II</p>  <p>Hilton® II</p>  <p>Patriot</p>  <p>Classic®</p>  <p>Heritage®</p> 	<p>Challenger® Wall Sconce</p>  <p>Doral® Wall Mount</p>  <p>Cascade</p>  <p>Eagle</p> 	<p>Wall Wash</p>  <p>Wide Fascia</p>  <p>Sovereign</p> 
			<p><b>FLOOD LIGHTING</b></p>
			<p>Doral®</p>  <p>OFL</p>  <p>Linear Flood</p> 
<p><b>INDOOR LIGHTING</b></p>			
<p>Soho</p>  <p>Atrium</p>  <p>High Tech</p>  <p>Parabolic</p> 			



LSI community-friendly fixtures are designed to eliminate unnecessary uplight, minimize light trespass, glare and wasted energy and still provide quality lighting as required in today's society.



LSI PETROLEUM LIGHTING

10000 Alliance Road ♦ Cincinnati, Ohio 45242 ♦ (513)793-3200 Fax: (800)373-9887 ♦ [www.lsi-industries.com](http://www.lsi-industries.com)